CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report Tax-Exempt Bond Project October 10, 2012

Project Number CA-12-888

Project Name Villa Santa Fe Apartments II

Site Address: 521 N. La Cumbre Road

Santa Barbara, CA 93110 County: Santa Barbara

Census Tract: 1.020

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$255,733\$0Recommended:\$255,733\$0

Applicant Information

Applicant: Villa Santa Fe Apartments LP

Contact: Rob Fredericks
Address: 808 Laguna Street

Santa Barbara, CA 93101

Phone: 805.897.1051 Fax: 805.564.7041

Email: rfredericks@hacsb.org

General partner(s) or principal owner(s): Villa Santa Fe MGP, LLC

2nd Story SB Development 1 LLC

General Partner Type: Nonprofit

Developer: Housing Authority of the City of Santa Barbara

Investor/Consultant: Alliant Capital, LTD

Management Agent: Housing Authority of the City of Santa Barbara

Project Information

Construction Type: Acquisition & Rehabilitation

Total # Residential Buildings: 15 Total # of Units: 60

No. & % of Tax Credit Units: 53 89.83% Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Tax-Exempt / HUD/FHA 223(f) Loan

HCD MHP Funding: No 55-Year Use/Affordability: Yes

Number of Units @ or below 50% of area median income: 12 Number of Units @ or below 60% of area median income: 41

Bond Information

Issuer: Housing Authority of the City of Santa Barbara

Expected Date of Issuance: November 1, 2012

Credit Enhancement: None

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Information

Housing Type: Seniors

Geographic Area: Central Coast Region TCAC Project Analyst: Benjamin Schwartz

Unit Mix

60 1-Bedroom Units 60 Total Units

Unit Type & Number	2012 Rents Targeted % of Area Median Income	2012 Rents Actual % of Area Median Income	Proposed Rent (including utilities)
12 1 Bedroom	50%	50%	\$712
41 1 Bedroom	60%	60%	\$854
1 1 Bedroom	Manager's Unit	Manager's Unit	\$0
6 1 Bedroom	Market Rate Unit	Market Rate Unit	\$1.150

Project Financing Residential

Estimated Total Project Cost: \$12,598,385 Construction Cost Per Square Foot: \$33 Estimated Residential Project Cost: \$12,598,385 Per Unit Cost: \$209,973

Construction Financing

Permanent Financing

Source	Amount	Source	Amount
Citi/Tax-exempt Bond	\$5,930,000	Bellwether Enterprise/HUD 223(f) Loa	n \$4,840,233
HASB/ Housing Authority Loan	\$4,657,305	HASB/ Housing Authority Loan	\$4,339,689
HASB/ Deferred Interest	\$257,085	HASB/ Deferred Interest	\$271,125
NOI from Operations	\$329,076	NOI from Operations	\$329,076
Deferred Developer Fee	\$1,003,770	Deferred Developer Fee	\$10,594
Tax Credit Equity	\$421,149	Tax Credit Equity	\$2,807,668
		TOTAL	\$12,598,385

Determination of Credit Amount(s)

Requested Eligible Basis (Rehabilitation):	\$1,886,657
130% High Cost Adjustment:	Yes
Requested Eligible Basis (Acquisition):	\$6,444,600
Applicable Fraction:	89.83%
Qualified Basis (Rehabilitation):	\$2,203,231
Applicable Rate:	3.20%
Qualified Basis (Acquisition):	\$5,789,217
Applicable Rate:	3.20%
Maximum Annual Federal Credit, Rehabilitation:	\$70,479
Maximum Annual Federal Credit, Acquisition:	\$185,254
Total Maximum Annual Federal Credit:	\$255,733
Approved Developer Fee (in Project Cost & Eligible Bas	is): \$1,086,686
Investor/Consultant:	Alliant Capital, LTD
Federal Tax Credit Factor:	\$1.09789

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis: \$8,331,257 Actual Eligible Basis: \$8,331,257 Unadjusted Threshold Basis Limit: \$14,524,080 Total Adjusted Threshold Basis Limit: \$17,428,896

Adjustments to Basis Limit:

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI: 22%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.20% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Local Reviewing Agency:

The Local Reviewing Agency, City of Santa Barbara, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual State Tax Credits/Total \$255,733 \$0

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

Additional Conditions: None